

# The Estate Planning Experience

*I help ensure your estate plan doesn't just live in a binder but works in real life.*

## What You Need for an Effective Estate Plan

A legally sound structure, a coordinated financial plan, and ongoing guidance.

	Lucille (Private Wealth Advisor & Strategist)	Estate Attorney
<b>Strategic Discovery</b>	✓ Understand your family, business, and values	X
<b>Asset Mapping</b>	✓ Review all accounts, assets, titles, and policies	X
<b>Legacy Design</b>	✓ Help define your legacy wishes, priorities, and goals	X
<b>Tax &amp; Liquidity Planning</b>	✓ Strategize around estate taxes, business succession, liquidity events	X
<b>Trust/Entity Selection</b>	✓ Collaborate on types of trusts or business entities needed	✓ Formalize structure in legal language
<b>Draft Legal Documents</b>	No	✓ Create the trust, will, POAs, and business documents
<b>Asset Alignment</b>	✓ Ensure accounts & properties are titled correctly	– (may advise)
<b>Beneficiary Coordination</b>	✓ Review and align IRAs, insurance, etc.	X
<b>Ongoing Maintenance</b>	✓ Update plan as life, laws, and goals change	– (unless retained)

## Common Estate Planning Pitfalls I Help Prevent:

- ❌ Unfunded or misaligned trusts
- ❌ Outdated or contradictory beneficiary designations
- ❌ Lack of coordination between financial and legal sides
- ❌ Missed tax planning opportunities
- ❌ Incomplete business succession planning

## Your Estate Planning Process:

1. 🧭 **Discovery Meeting** – Understand your financial life, family structure, and values
2. 🏗️ **Design Phase** – Collaborate to design an estate & legacy plan that supports your complete picture
3. 📄 **Legal Drafting** – Partner attorney creates the legal documents based on the design
4. 🗝️ **Coordination & Funding** – Ensure assets, titles, and beneficiaries match the plan
5. 📅 **Ongoing Guidance** – Regular reviews to adjust for life and law changes